

How to benefit from the career fair at every stage of your career development process

Step 1: Reflect on your profile



Where you are heading towards with your studies? What's your professional profile? Where do you fit in with your values, talents and skills? Which specific ideas do you have of sectors or companies that you want to work with?

My values and skills:

My vocational interests:

Professional fields of interest:

Step 2: Identify your next step and partial goal



What could or should be your next steps - clarity on career goals, finding an internship or even applying for a specific job?

I am looking for... (orientation/ internship/ information on sector xy/ position in xy):

Step 3: Work out which information you are lacking to move forward



Which open questions do you have on proceeding with your next steps?

I am lacking the following information/ knowledge:

I want to...

Information sample questions

...know where I fit with my vocational interests and professional profile

- Job-related questions to check your own fit:
- e.g. What does a workday look like for you? What tasks do you enjoy most/ least? What skills do you think are most important for someone interested in a job like yours? Do you think there's a personality type that's not well-suited for this kind of career?

...gain expertise in "my" area of the job market and relevant job opportunities

- What are some challenges the sector is currently dealing with? What's the most growing department? Where do you see a need for young professionals?
- With which focus subjects do you think I will have the best chances of getting hired by your company?

...get to know entry possibilities and career paths in my field

How did you get the job? What were some of your early roles in the field? What do you wish you'd known when you were starting out in this career?
How are chances to get hired after doing an internship with your company?

...find out about application strategies and expand my network

- Are job offers usually advertised or is an unsolicited application worthwhile? Who shall I address in my application for an internship?
- Do you have any recommendations for other people I should talk to or other resources I should explore? Would it be alright for us to stay in touch?

Sample questions to ask at a job fair, Career Service PFH, 2022